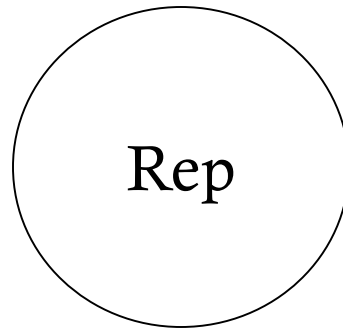
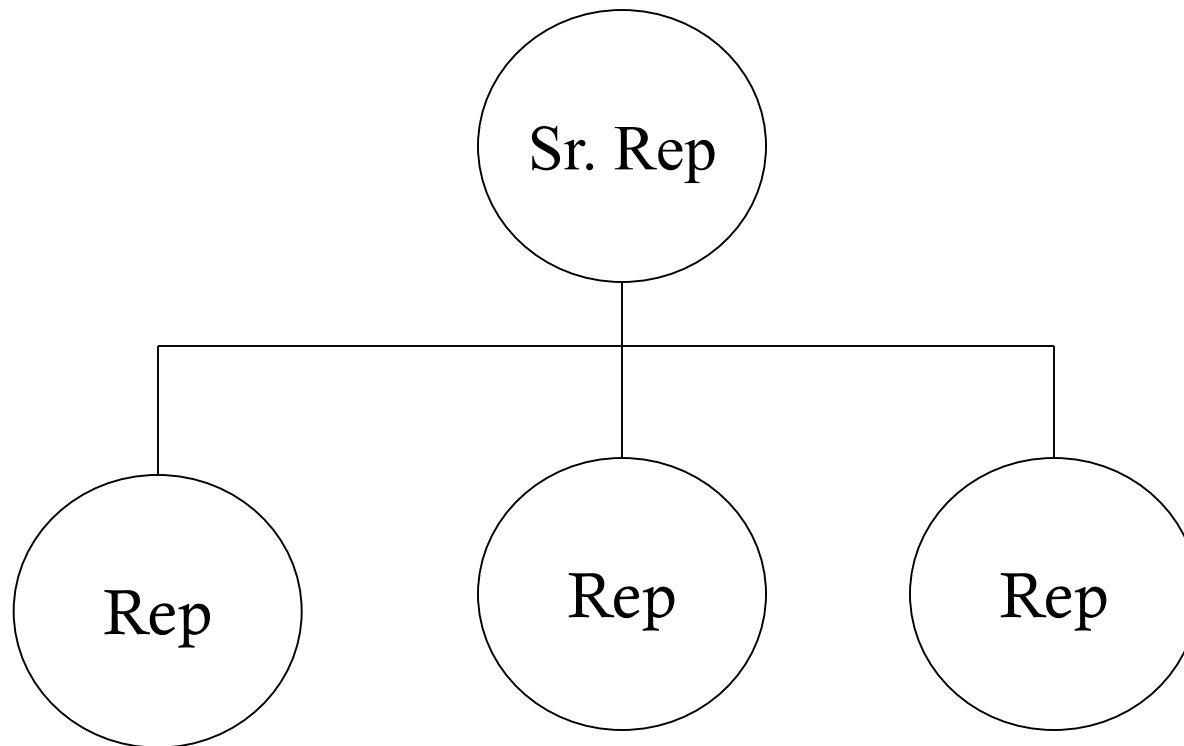


Representative 25% Commission



Senior Rep - 35%

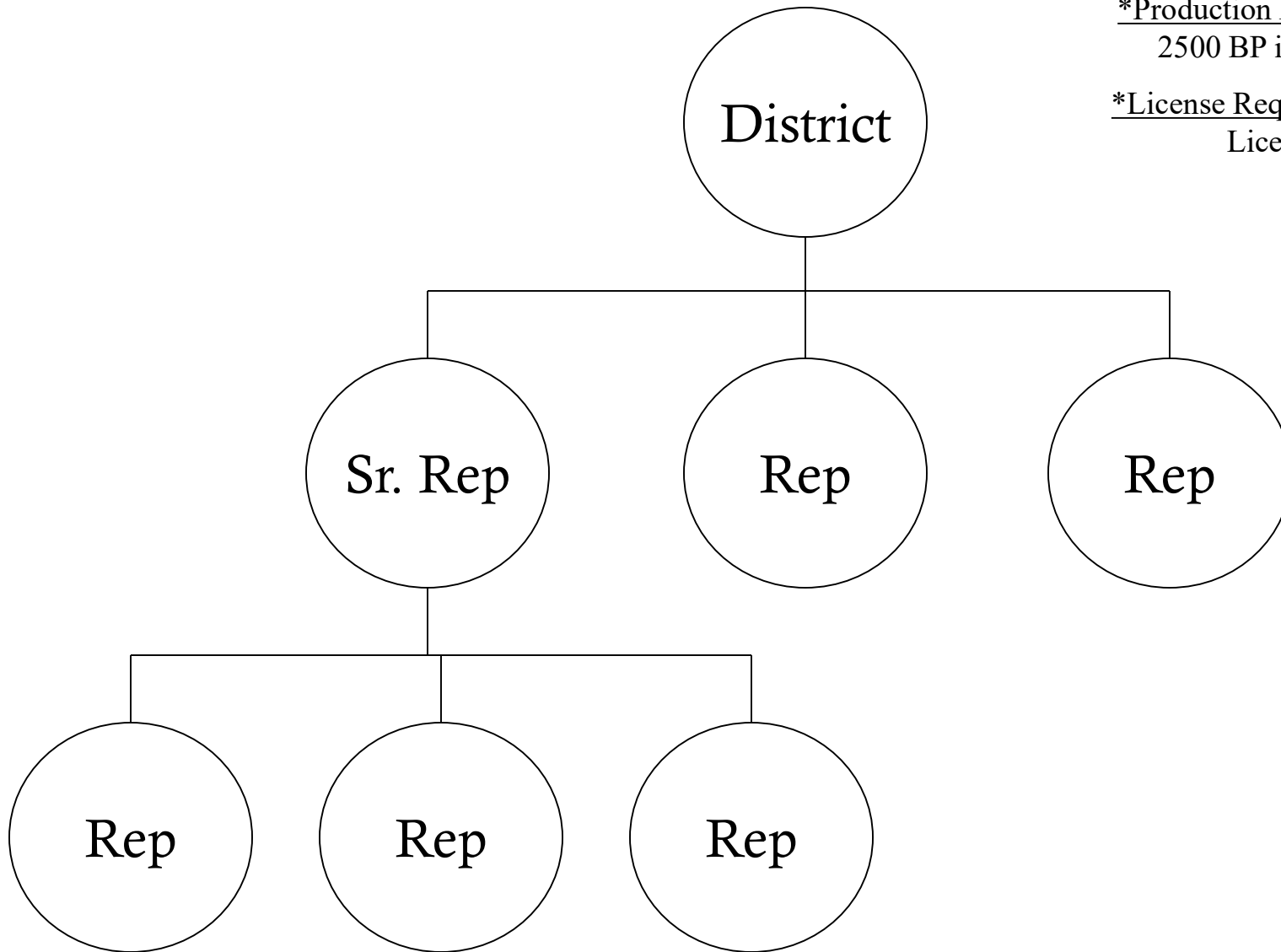
*License Requirement:
Attended Licensing Class



District Leader - 50%

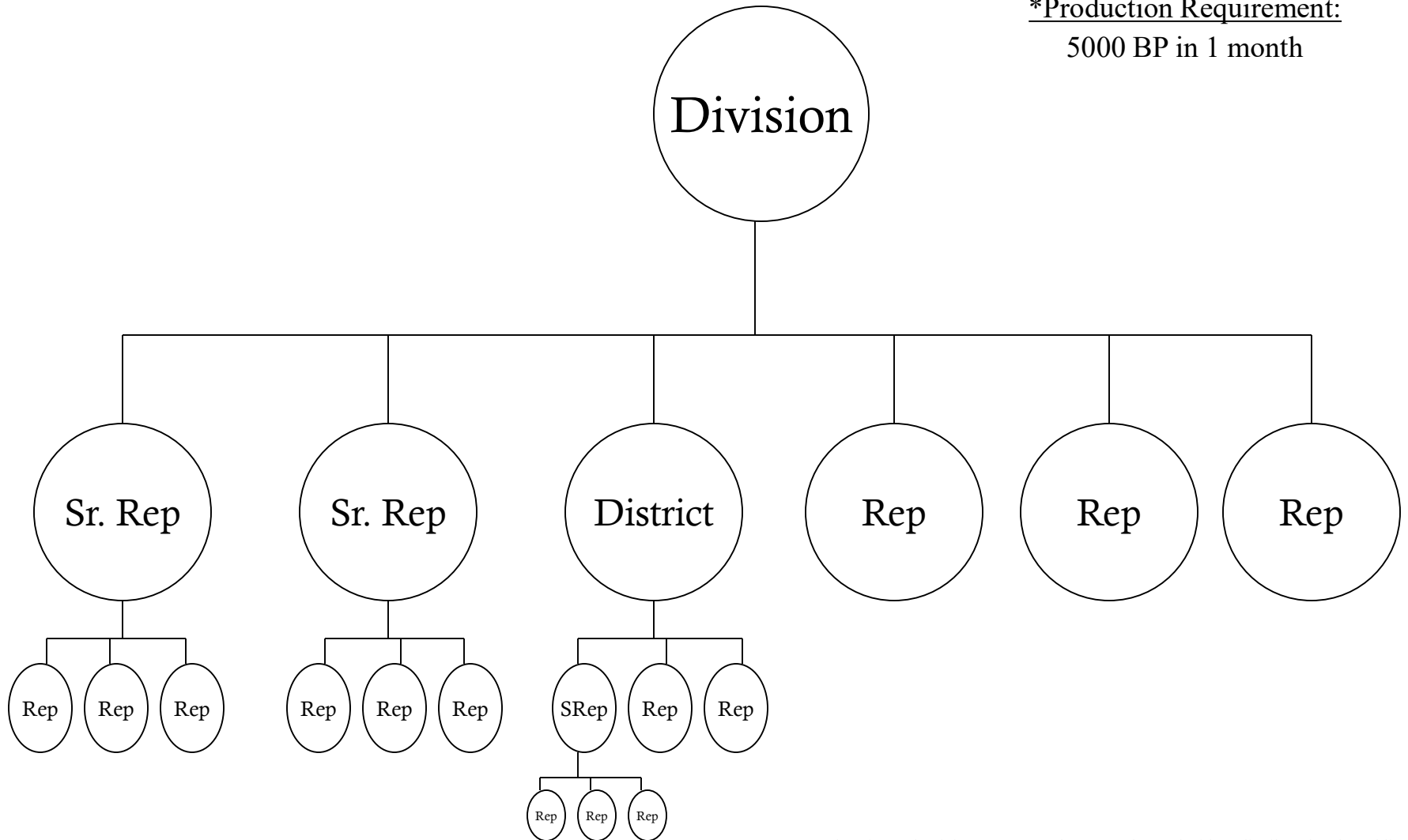
*Production Requirement:
2500 BP in 1 month

*License Requirement: Life
Licensed



Division Leader - 60%

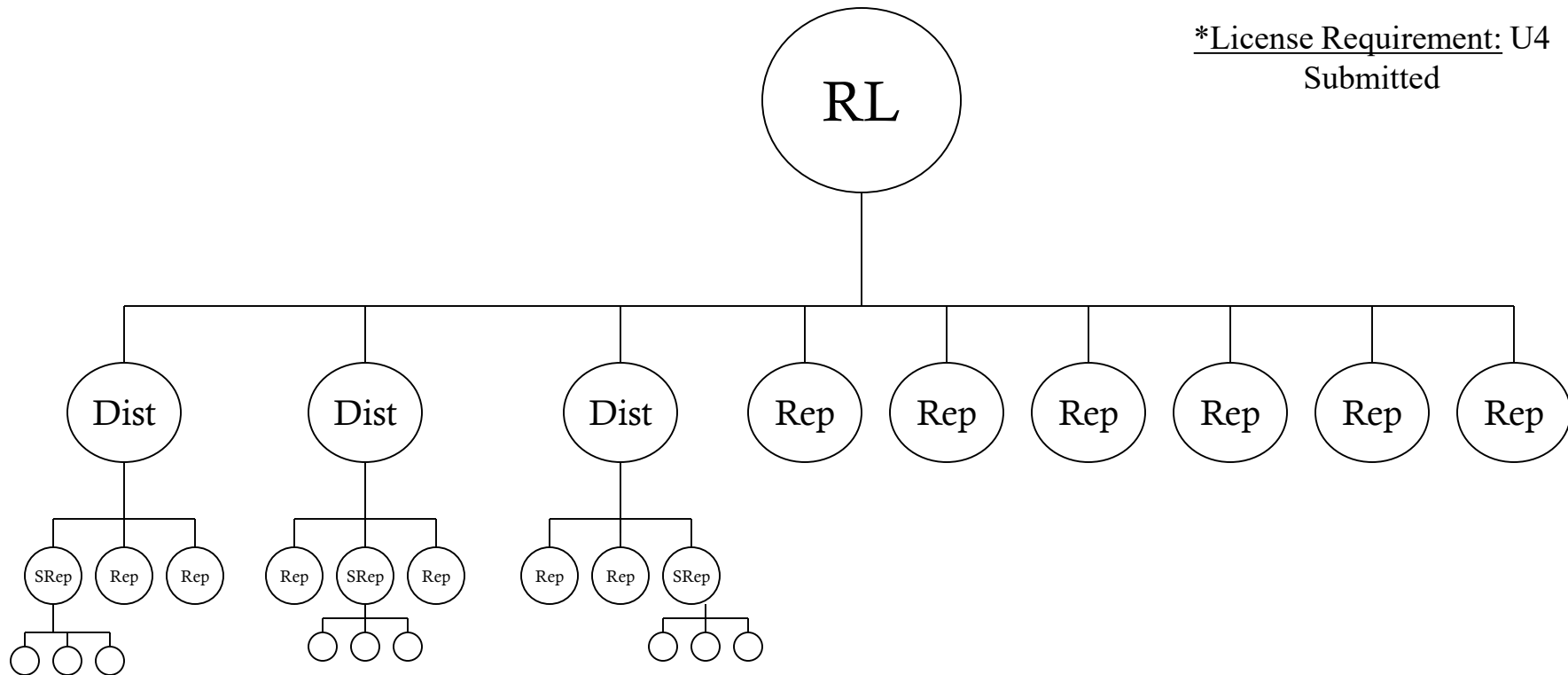
*Production Requirement:
5000 BP in 1 month



Regional Leader - 70%

*Production Requirement:
7500 BP in 1 month

*License Requirement: U4
Submitted



Regional Vice President - 110%

*Production Requirement:
20,000 BP in 2 consecutive
months (Min 8K each
month)

*License Requirement: Life,
Securities 6, 63 & 26,
Variable Annuity Licensed

